

Message Text

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PAGE 01 TAIPEI 01785 080522Z

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ACTION EA-10

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TO USDOC WASHDC
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UNCLAS TAIPEI 1785

FOR OIM/SONNE USDOC WASH

E.O. 11652: N/A
TAGS: BEXP, TW
SUBJECT: ENERGY SYSTEMS EQUIPMENT EXHIBITION (JUN 23-27,
1975)

1. PLEASE CONTACT MR. TONY KOO, INTERNATIONAL SALES DIVISION,
GENERAL ELECTRIC CO., 570 LEXINGTON AVENUE, NEW YORK,
TEL. 212-750-2796 AND ENCOURAGE PARTICIPATION IN SUBJECT
SHOW. LOCAL REPRESENTATIVE MR. T. Y. HU, GENERAL MANAGER OF
SOUTHEAST ENGINEERING CORP. WILL SHARE PARTICIPATION FEE
AND MAN THE BOOTH. MR. HU SUGGESTS DISPLAY ITEMS SUCH AS
SMALL COMPONENTS, GRAPHICS AND TRANSPARENCIES.

2. LIAN TAT CO., TAIWAN REPRESENTATIVE FOR ONAN DIVISION OF
STUDEBAKER CORP. WILL SIGN PA AND PAY FEE HERE. WILL
PARTICIPATE WITH LOCAL STOCK.

3. MR. K.T. LIU, GENERAL MANAGER, SUMMIT ENGINEERING CO.,
LTD., REPRESENTING GENERAL MOTORS DETROIT DIESEL ALLISON
DIVISION, WISHES TO PARTICIPATE IN SUBJECT SHOW WITH LOCAL
STOCK. MR. LIU AGREES TO MAN THE BOOTH BUT WISHES GENERAL
MOTORS TO PAY PARTICIPATION FEE. REQUEST USDOC CONTACT MR.
JAMES CROWE, DIRECTOR OF INTERNATIONAL OPERATIONS, GENERAL
MOTORS DETROIT DIESEL ALLISON DIVISION, 25200 TELEGRAPH ROAD,
SOUTHFIELD, MICHIGAN 48075 AND URGE PARTICIPATION.

4. MR. DAVID HUANG, PRESIDENT, FOUNTAIN TRADING CO.,
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TAIPEI 01785 080522Z

REPRESENTATIVE FOR COMBUSTION ENGINEERING INC., EXPRESSED

INTEREST IN PARTICIPATING IN SUBJECT SHOW IF PA SIGNED AND PARTICIPATION FEE PAID IN US. MR. HUANG HAS NO LOVVL STOCK. DISPLAY ITEMS MUST BE SHIPPED FROM US. REQUEST USDOC CONTACT MR. C. GROSSI, VICE PRESIDENT, COMBUSTION ENGINEERING INC., 900 LONG RIDGE ROAD, STANFORD, CONNECTICUT 06902, TEL. 212-581-3600 EXT. 312 AND URGE PARTICIPATION. MR. HUANG WILL ALSO WRITE TO PRINCIPAL.

5. WILLIAM HUNT & CO., TAIPEI, AGENT FOR CLEAVER BROOKS CO., SUGGESTS USDOC CONTACT MR. C. C. RINELLI, EXPORT MANAGER, CLEAVER BROOKS DIVISION, AQUA-CHEM, INC., MILWAUKEE, WIS., TEL. 414-962-0100 AND RECOMMEND PARTICIPATION. WILLIAM HUNT AGREES TO MAN THE BOOTH BUT PA AND FEE ARE TO BE SIGNED AND PAID BY CLEAVER BROOKS. DISPLAY EQUIPMENT MUST BE SHIPPED FROM US.

6. MR. C. S. YEH, MANAGER, CONNELL BROTHERS, TAIPEI, AGENT FOR SQUARE D., REQUESTS USDOC CONTACT MR. MAYOTT, SQUARE D., PARKRIDGE, ILL., TEL. 312-692-4130 AND INFORM THAT LOCAL AGENT RECOMMENDS EXHIBITION BUT PA AND FEE ARE TO BE SIGNED AND PAID BY SQUARE D. MR. YEH ALSO SUGGESTS USDOC CONTACT MR. R.A. GRADY, PRESIDENT, CONNELL BROTHERS, 320 CALIFORNIA ST., SAN FRANCISCO, CALIF. FOR HIS RECOMMENDATION OF OTHER U.S. FIRMS TO PARTICIPATE IN SUBJECT SHOW. MR. YEH WILL SUPPORT WHATEVER CONNELL INSTRUCTS.

7. MR. CHRISTOPHER PENG, MANAGER, INDUSTRIAL DEPARTMENT, GETZ BROS. & CO., INC., REPRESENTING ITE WORLD TRADE CORP., LTD., REQUESTS USDOC CONTACT MR. HOLLY G. FRAZIER, REGIONAL DIRECTOR, ASIA AND FAR EAST, ITE WORLD TRADE CORP. LTD., SPRING HOUSE, PENN. 19477, TEL. 215-628-7269, AND ENCOURAGE PARTICIPATION. MR. PENG WILL MAN THE BOOTH BUT PA AND FEE ARE TO BE SIGNED AND PAID BY ITE. HE ALSO SUGGESTS NOT TO DISPLAY GRAPHICS AND CATALOGS BUT ACTUAL EQUIPMENT SHIPPED FROM US.

8. MR. JAMES LEE, PRESIDENT, ASIA ELECTRIC TRADING CO., REPRESENTING KOHLER INTERNATIONAL LTD., EXPRESSED STRONG INTEREST IN PARTICIPATION. HE REQUESTS USDOC CONTACT MR. FRED GRAHAM, FAR EAST MANAGER, KOHLER, WISCONSIN 53044 AND ENCOURAGE PARTICIPATION. HE AGREES TO SHARE PARTICIPATION FEE.
UNCLASSIFIED

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PAGE 03 TAIPEI 01785 080522Z

9. MR. DONALD D. WELT, CHAIRMAN, ROCHESTER INSTRUMENT SYSTEM INC., VISITED T.C. AND AGREED TO PARTICIPATE IN SUBJECT SHOW. ROCHESTER'S TAIWAN REPRESENTATIVE, INDUSTRIAL ELECTRONICS, WILL PAY ONE HALF OF THE CONTRIBUTION FEE. PLEASE CONTACT MRS. E. WILLEMS, ROCHESTER INSTRUMENT SYSTEMS INC., 275 NORTH UNION STREET, ROCHESTER, N.Y. 14605 (TEL. 716-325-5120) FOR ONE HALF OF THE FEE (US\$375) AND SIGNED PA. T.C. WILL COLLECT

US\$375 FROM AGENT.

10. MR. ROGER TSENG, MANAGER, FAIRMART INC., REPRESENTING SOLIDSTATE CONTROLS, INC., VISITED T.C. AND EXPRESSED INTEREST IN PARTICIPATING IN SUBJECT SHOW DISPLAYING INVERTERS. HOWEVER, MR. TSENG HAS NO LOCAL STOCK IN HAND AND FEELS THAT IT WOULD BE LATE TO CATCH THE EXHIBITION IF ACTUAL EQUIPMENT SHIPPED FROM US. HE THEREFORE SUGGESTS TO DISPLAY GRAPHICS, BROCHURES AND TRANSPARENCIES. REQUEST USDOC CONTACT MR. JOHN N. HOLSCHER, PRESIDENT, SOLIDSTATE CONTROLS, INC., 600 OAKLAND PARK AVENUE, COLUMBUS, OHIO 43214 (TEL. 614-263-1886) AND URGE PARTICIPATION. MR. TSENG WILL ALSO WRITE TO SOLIDSTATE.

11. PLEASE INFORM US THE NAMES OF SIGNED AND VERBAL PARTICIPANTS PRESENTLY PROCURED.
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Message Attributes

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Margaret P. Grafeld
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